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AGENT ANNOUNCEMENT

January 17, 2014

Unistrut is pleased to announce that Lawless Sales Group will has been chosen to represent us at in the STAFDA market in the states of Texas, Oklahoma, Arkansas, Louisiana and Mississippi. Keith Murray, Southern Regional Manager, and I will be working closely with Lawless to get them trained and up to speed on the Unistrut product line.

This change will affect the representation of Bell & McCoy since they currently have handled the same territory in all markets for Unistrut. Bell & McCoy will remain our Electrical agent where they have always focused their time.

Unistrut is the original metal framing system featuring a unique weldless connection. The Unistrut system eliminates welding and drilling, and is easily adjustable and reusable for infinite configurations. Over time, our brand has evolved from a simple connection concept to a comprehensive engineered building and support system featuring a robust line of channels, fittings, fasteners, hangers, pipe clamps, and accessories. Backed by our worldwide network of engineering and distribution centers, we provide customers with total-resource capability, making Unistrut the brand everyone asks for by name. To learn more about Unistrut products, please visit www.unistrut.us.

We are very excited to have the Lawless Group representing Unistrut products.

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Joel D. Piatt Director of Sales – Mechanical

CC: L. Holley R. Long H. Toole

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